



## Territory Sales Manager

(For Various US Locations)

### **Job Description**

We are seeking an energetic & enthusiastic Territory Sales Manager to rapidly increase sales with new and existing customers.

### **Responsibilities:**

1. Successful candidate must be able to produce results and meet sales goals.
2. Open new accounts
3. Roll out new programs
4. Building customer relationships
5. Keeping customers up to date with company's directions

### **Requirements:**

1. Outside Sales Experience
2. Knowledge and background in window coverings industry or related home furnishings industry
3. Have sound analytical and business skills
4. Willing to be a road warrior
5. Ability to work independently as well as in a team environment

### **Compensation:**

- Base pay plus commission
- Travel expense reimbursement
- Mileage reimbursement
- Full benefit package (Medical, Dental, Vision, Life, Long Term and Short Term Disability Insurance, Paid-Time-Off, Paid Holiday, etc.)
- 401K with Company match after 1 year of employment